

CHC Healthcare Group (4164TT) 2020 1st Investor Conference

2020/09/25

- This document is provided by CHC Healthcare Group (CHC). Information contained in this document has not been audited or reviewed by any accountants or independent experts. CHC makes no express or implied representations or warranties as to the fairness, accuracy, completeness, or correctness of such information or opinions.
- This document is provided as of the date herein and will not be updated to reflect any changes hereafter. CHC, its affiliates and their representatives do not accept any responsibility or liability for any damage caused by their negligence or any other reasons, nor do they accept responsibility or liability for any loss or damages arising from the use of this document or the information contained herein or anything related to this document.
- This document may contain forward-looking statements, including but not limited to all statements that address activities, events or developments that CHC expects or anticipates to take place in the future based on the projections of CHC toward the future, and various factors and uncertainty beyond CHC's control. Therefore, the actual results may differ materially from those contained in the forward-looking statements.
- This document is not and cannot be construed as an offer to purchase or sell securities or other financial products or solicitation of an offer.
- This document may not be directly or indirectly reproduced, redistributed or forwarded to any other person and may not be published in whole or in part for any purpose.

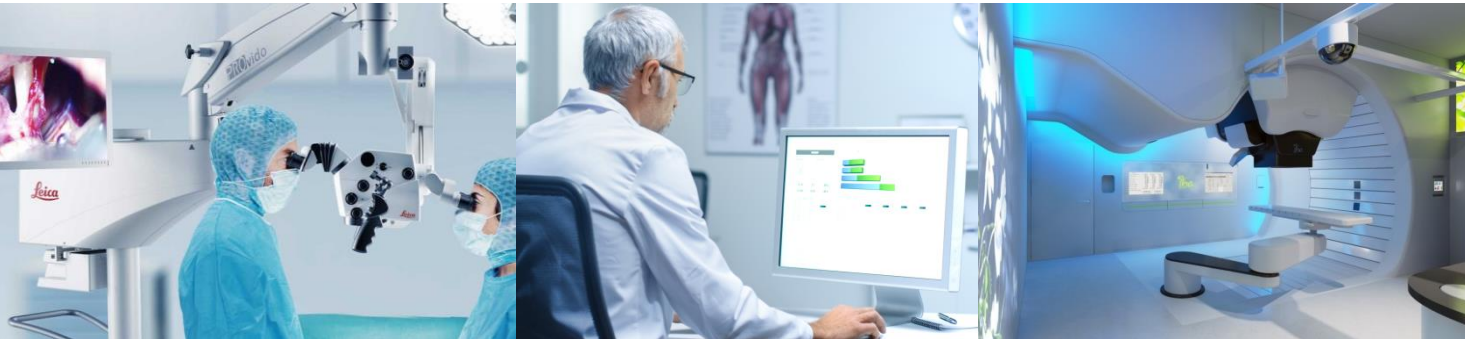
Dual ISO Certifications



ISO 9001
Quality Management Systems



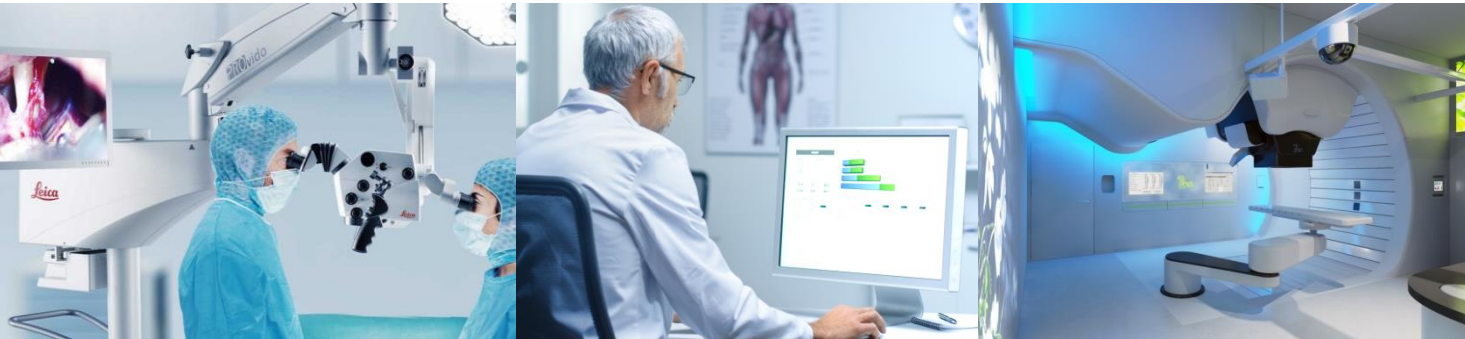
OHSAS 18001
Occupational Health and
Safety Management Systems



**Company
Overview**

**Business
Results**

**Future
Guidance**



**Company
Overview**

**Business
Results**

**Future
Guidance**

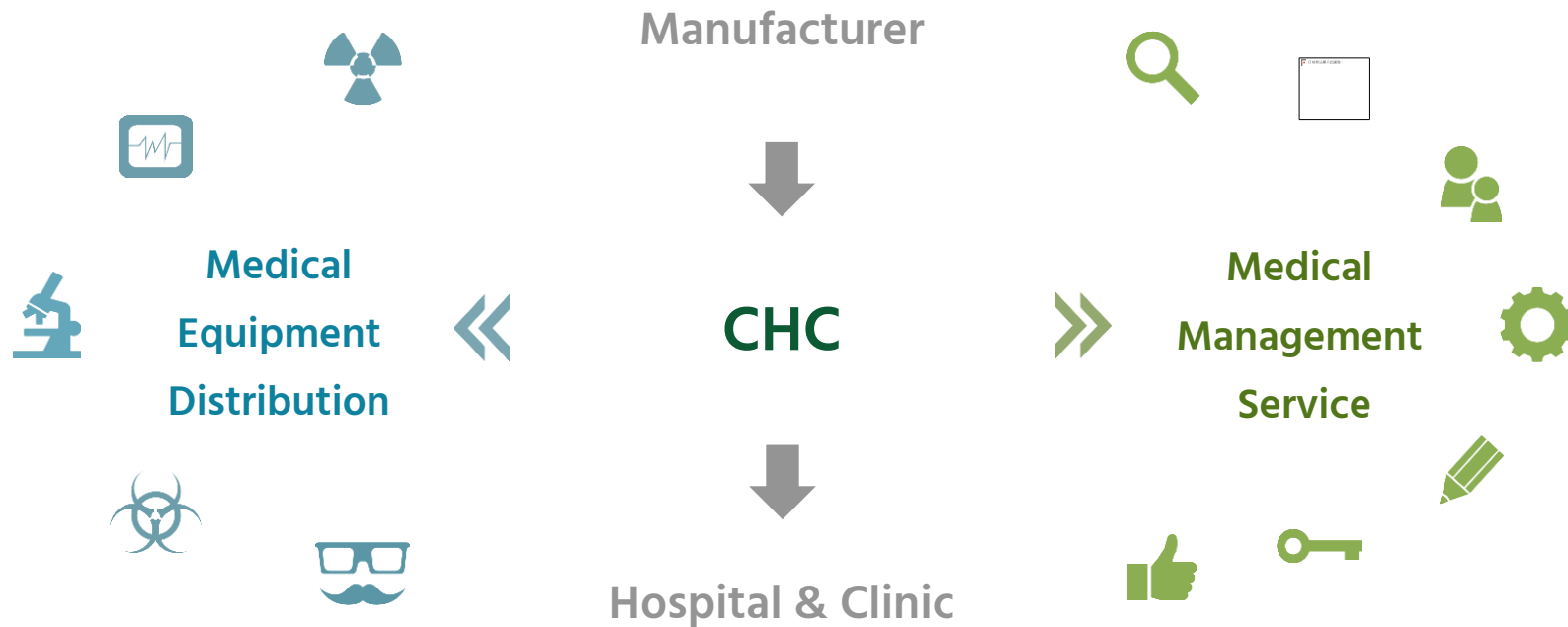
Basic Information

- Name: CHC Healthcare Group (4164 TT)
- Date of establishment: 2009/11/27 (1st subsidiary, Chiu Ho Instruments & Reagent, was founded in 1977)
- President : Mr. Pei-Lin, Lee
- Headquarters : Taipei
- Branches : Taichung, Kaohsiung, Guangzhou, Beijing, Shenyang & Jakarta
- Major business : Medical equipment distribution, Medical management service
- Paid-in capital : NT\$ 1,418,657,890
- Listing date : 2012/10/24

Milestones

1977	Established Chiu Ho Instruments & Reagents Co., Ltd. to engage in business of medical equipment distribution	2012	Listed in Taiwan Stock Exchange Became Taiwan exclusive distributor for IBA of proton therapy systems
1985	Entered the field of radiation oncology equipment	2013	Became Taiwan distributor for GE of diagnostic imaging and molecular medical systems
1997	Became Taiwan exclusive distributor for Elekta of tumor treatment systems Built an exceptional technical team	2014	Introduced medical management service to China
1998	Pioneered medical management service in Taiwan	2016	Signed first sales agreement for IBA proton therapy systems
1999	Sold and installed Taiwan's first Elekta IMRT linear accelerator	2017	Co-hosted "2017 International Elderly Care Industry Leaders Forum" Signed first cooperation agreement for IBA proton therapy systems
2006	Became Taiwan exclusive distributor for Bausch & Lomb of ophthalmic medical products Established ophthalmology department	2018	Established a joint venture company with Sakurajyuji Group for the expansion into the long-term care business Certified to ISO 9001 and OHSAS 18001
2008	Became Taiwan exclusive distributor for Leica of surgical microscope products	2019	Introduced medical management service to Indonesia
2009	Established Cheng Yeh Holdings Co., Ltd. (Renamed as CHC Healthcare Group in 2012)	2020	Launched iROIS-Integrated Radiation Oncology Information System

Business Model



Solid Partnership with Top Global Brands



**Radiation Oncology
Medical Imaging**

**Neuroscience
Surgery**



Ophthalmology

Elekta

Iba



SONY

Leica
MICROSYSTEMS

Hill-Rom

BAUSCH+LOMB
See better. Live better.

WelchAllyn®



MEGIN
a CROTON company



IMRIS



Leica
MICROSYSTEMS

**SCIENCEBASED
HEALTH**



PTW FREIBURG

Klarity
BETTER PRODUCTS FOR BETTER CARE

ASHLAND

Swissray

CAS CINATION

C-RAD

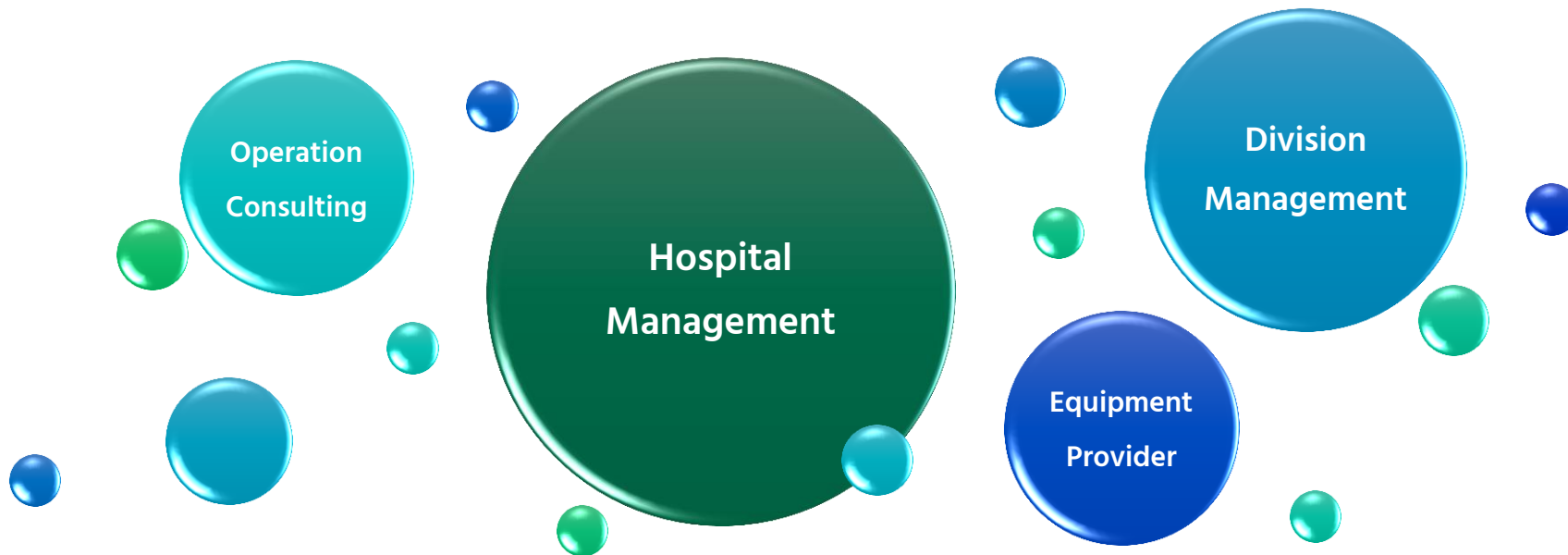


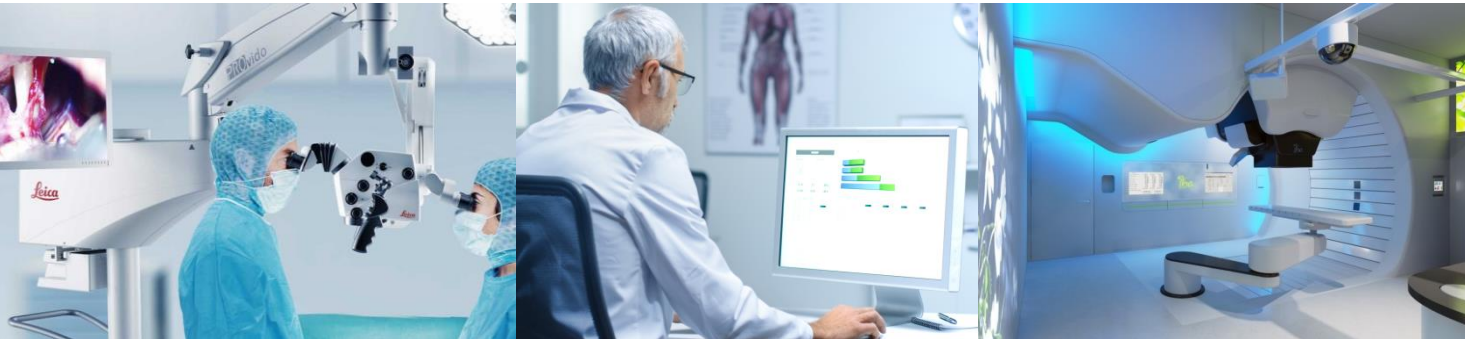
ADVANTECH



ALBOMED
GERMANY

Medical Management Service Model





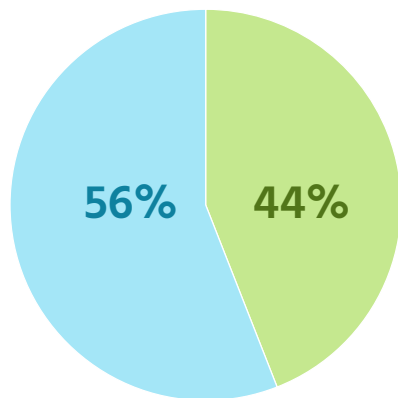
**Company
Overview**

**Business
Results**

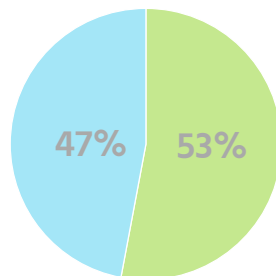
**Future
Guidance**

Product Mix

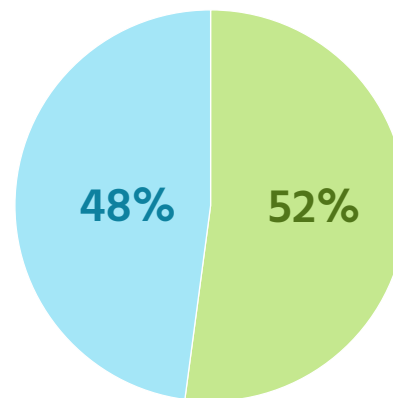
2019



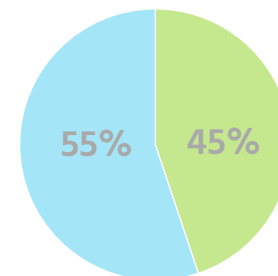
2018



2020 H1



2019 H1

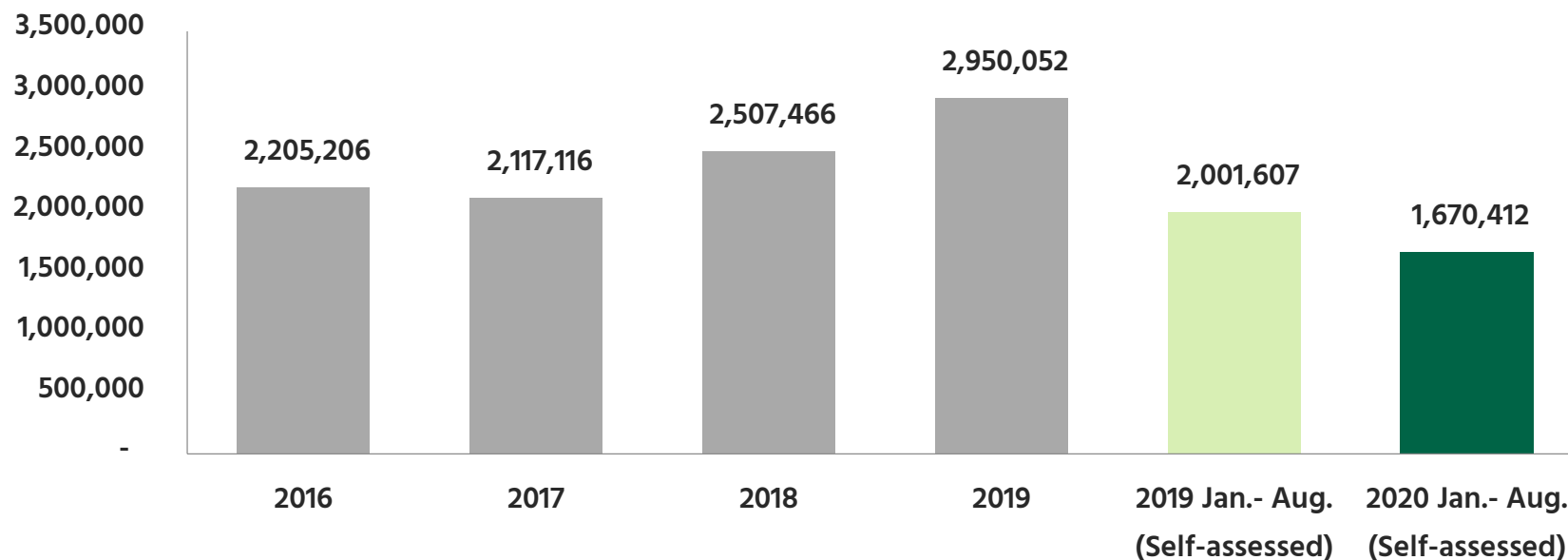


■ Revenue from medical equipment distribution

■ Revenue from medical management service

Operating Revenue

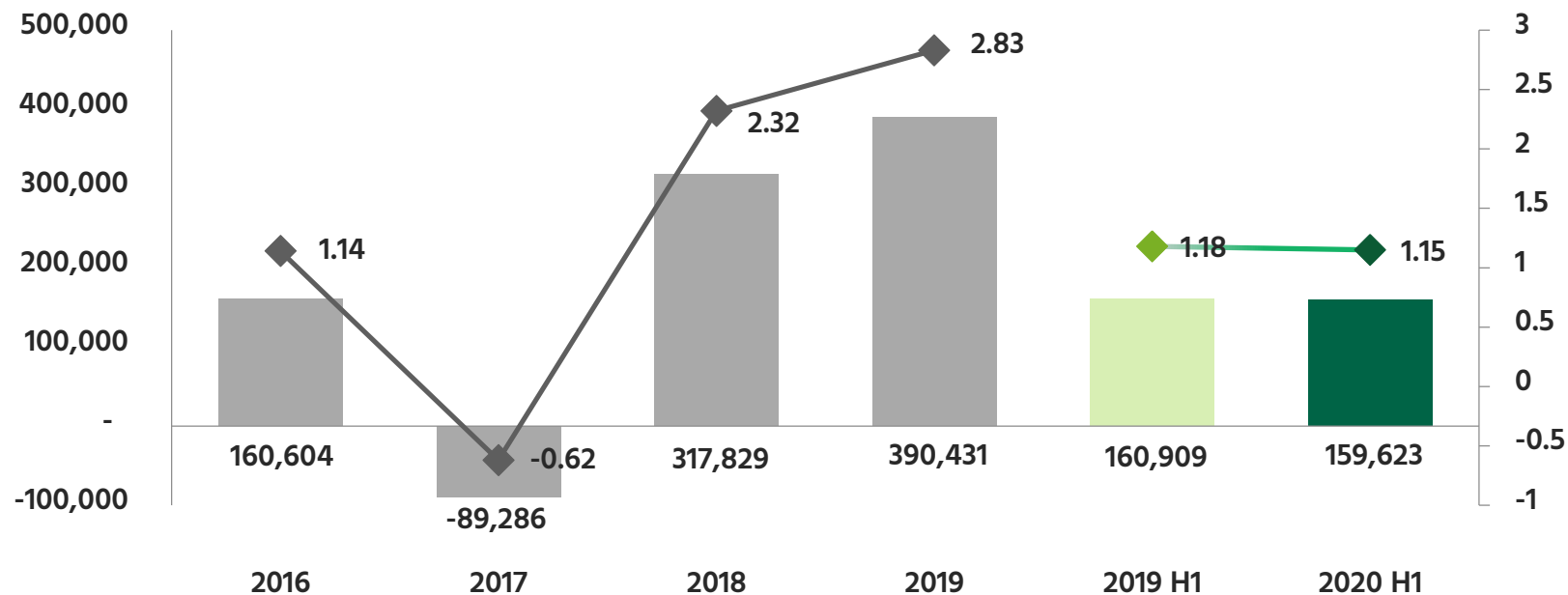
Operating revenue
(NT\$ thousand)



Profitability

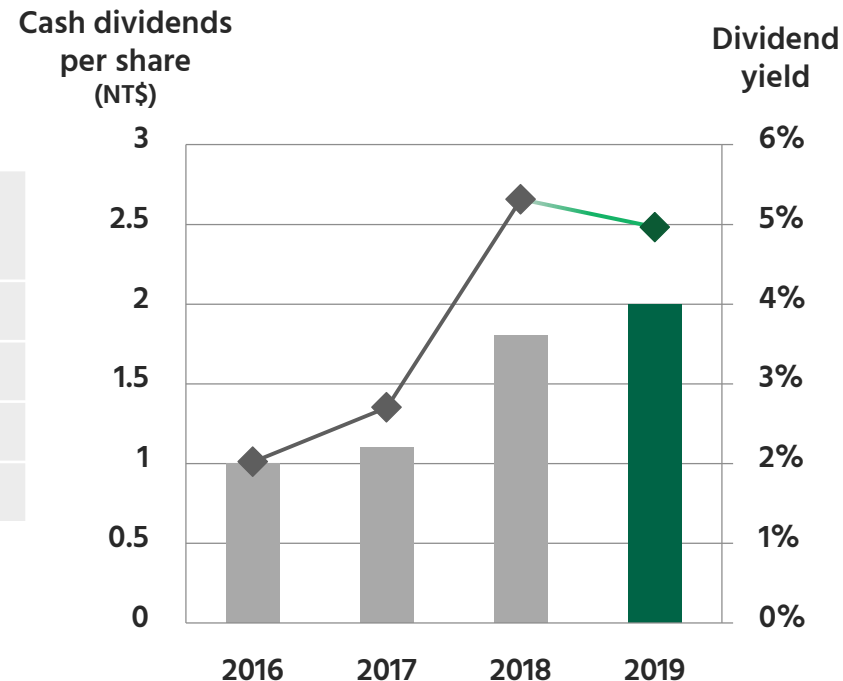
Profit for the period
(NT\$ thousand)

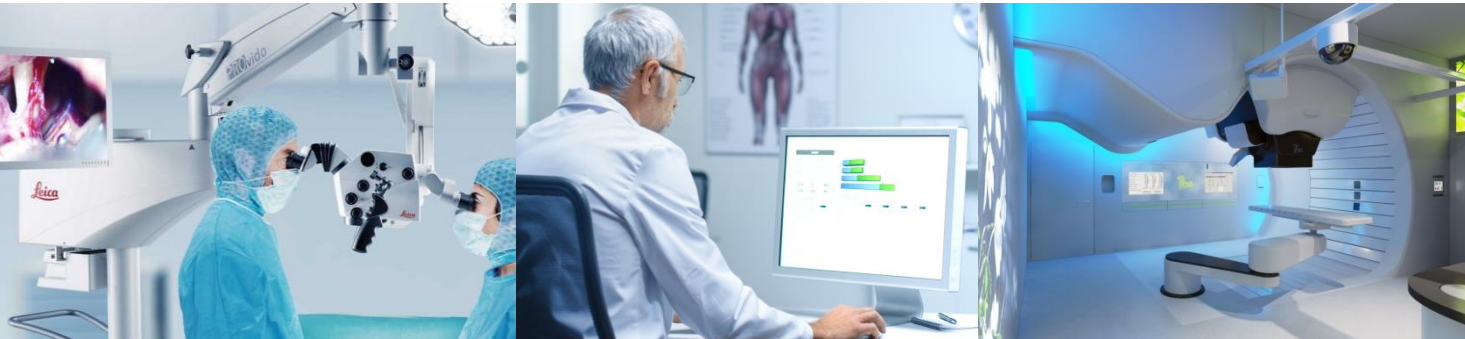
Basic EPS
(NT\$)



Earnings Distribution & Dividend Yield

	Cash dividends per share (NT\$)	Average closing price	Dividend yield
2016	1.004	49.68	2%
2017	1.1	40.69	3%
2018	1.8	33.87	5%
2019	2	40.27	5%



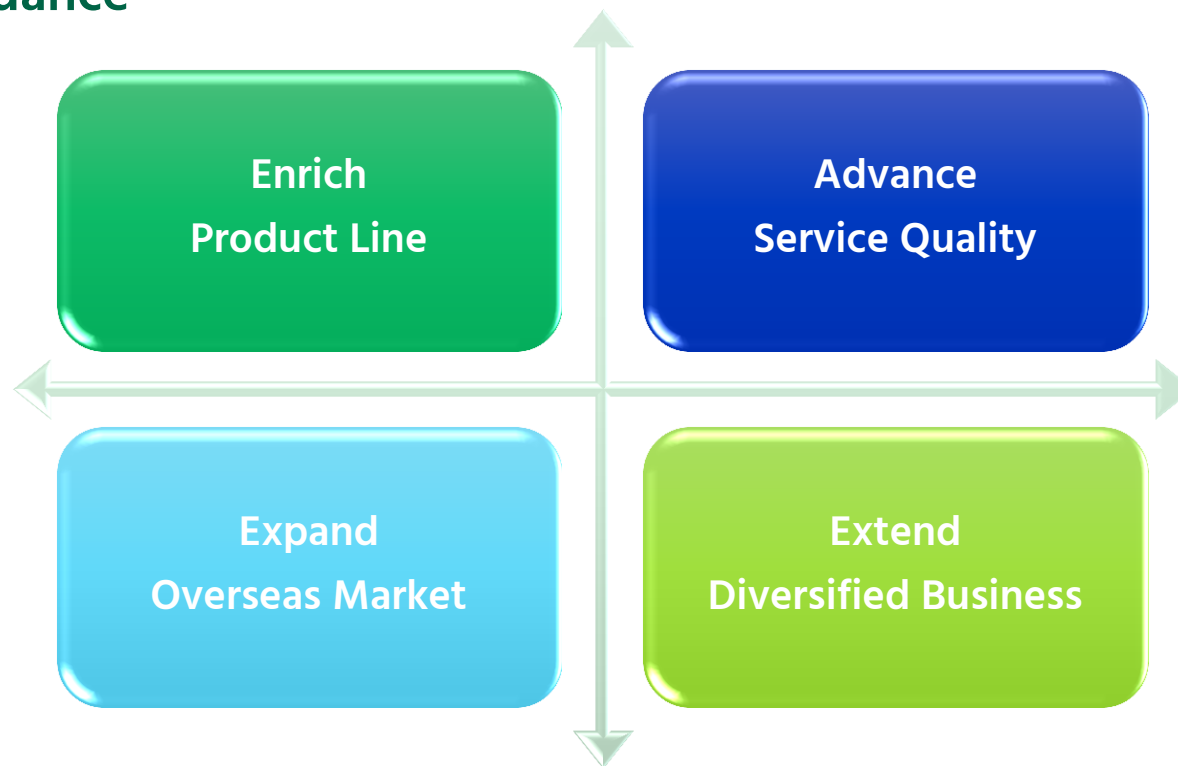


**Company
Overview**

**Business
Results**

**Future
Guidance**

Future Guidance



Enrich Product Line - Elekta MR-Linac

	NEXT GENERATION LINAC With state-of-the-art, 160-leaf MLC
	1.5T HIGH-FIELD MR IMAGING For crystal clear target visualization
	SLIP RING TECHNOLOGY Up to 6x faster gantry rotation for continuous treatment at any angle
	INTELLIGENT SOFTWARE Integrated workflow for unprecedented personalization
	SHORT, WIDE BORE MAGNET 70 cm width bore for patient comfort



Enrich Product Line - Cyberdyne HAL®



01 THINK

First of all, think "I want to walk!"

02 SEND

Receiving the signals, muscles move.

03 READ

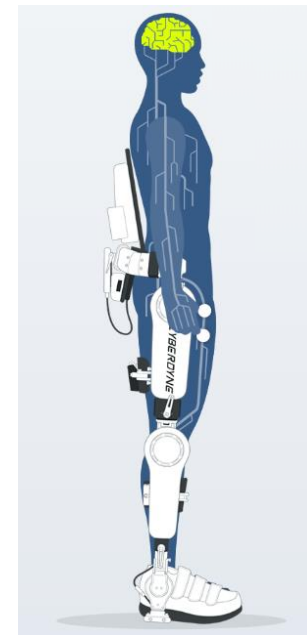
HAL® reads signals.

04 MOVE

HAL® moves as the wearer intends.

05 FEEDBACK

The brain learns motions.



CYBERDYNE

Enrich Product Line - Cyberdyne HAL[®]

When people move their limbs like legs, their brains send bio-electric signals through the spinal cord to the muscle.

HAL detects these signals and understands, for instance, that people want to move the legs.

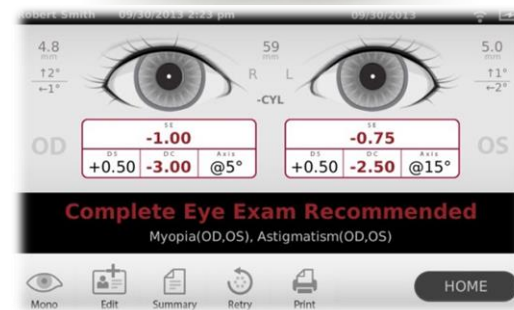
Then it controls its power units to assist the wearer's motion according to their intention when they intend to move the legs.

*Source: The Japan Times, YouTube



CYBERDYNE

Enrich Product Line - Welch Allyn Spot Vision Screener



Advance Service Quality



Advance Service Quality



Advance Service Quality

Yee-Min, Jen Chief Executive Officer

Oncology Business Group

(Director, Dept. of Radiation Oncology, Tri-Service General Hospital)



Ming-Ta, Wen Dr.

Oncology Business Group

(Supervisor, Dept. of Radiation Oncology, Mennonite Christian Hospital)

Chia-Ming, Wu Physician

Oncology Business Group

(Leader, Medical Physics Team, Dept. of Radiation Oncology, CGMH Kaohsiung)



CHC's experienced consulting and professional technical supporting team is a critical factor in our success.



CHC already trained over 70 manufacturer certified engineers up to now.



Manufacturers also rely on CHC's technical support and after-sales service.

Expand Overseas Market



Branches

Taiwan

- Taipei
- Taichung
- Kaohsiung

China

- Guangzhou
- Beijing
- Shenyang

Indonesia

- Jakarta

Expand Overseas Market - China



Expand Overseas Market - Indonesia

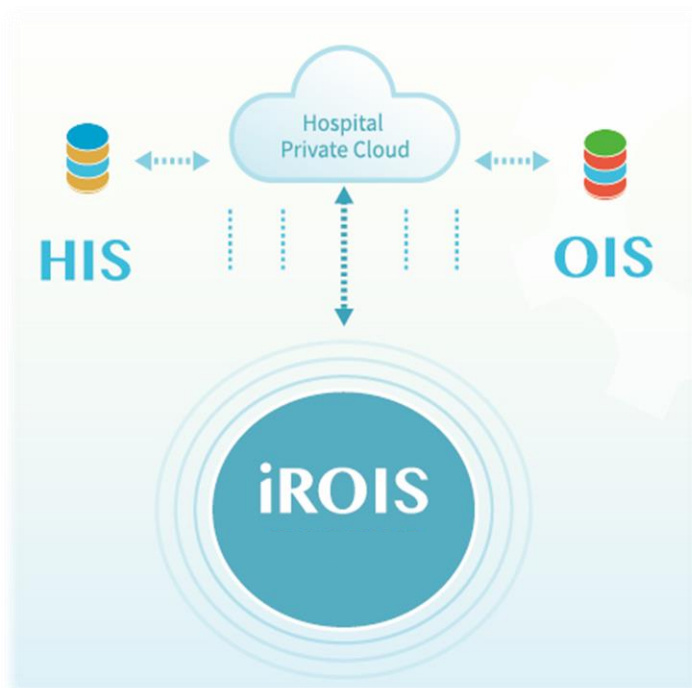


Extend Diversified Business - Develop iROIS

iROIS Integrated Radiation Oncology Information System

Information Platform for Clinical Operations

Comprehensive Radiation Oncology Solution



Extend Diversified Business - Develop iROIS

Why iROIS?



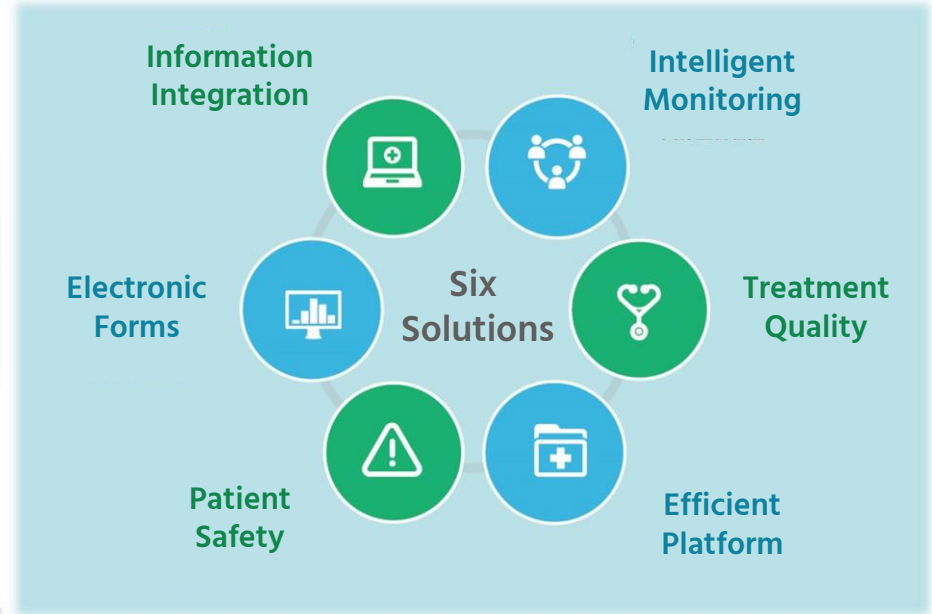
Paperless
Operations



Lower
Costs



Standard
Workflow



Extend Diversified Business - Enter Elderly Care Industry

『CHCヘルスケアグループ・桜十字グループ 覚書調印式』

- Signing Ceremony for Memorandum of Understanding -



Extend Diversified Business - Enter Elderly Care Industry



- Aging in Place
- Preventive Medicine
- Continuing Care



Thank you!



www.chcg.com

Copyright © 2019 CHC Limited. All rights reserved.