

<President Securities - 2023 Q2 Global Investment Forum>

# CHC Healthcare Group (4164TT)

2023/06/06

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## Dual ISO Certifications

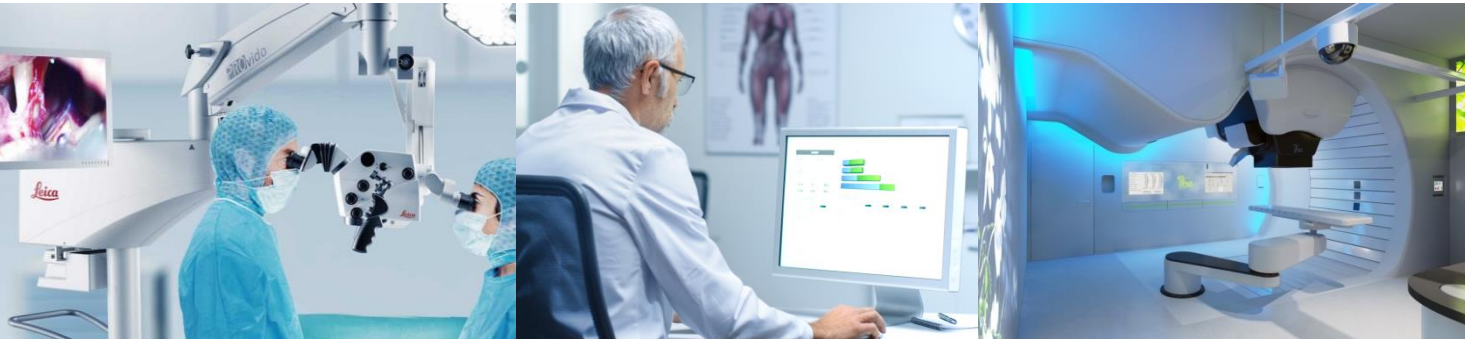


ISO 9001  
Quality Management Systems

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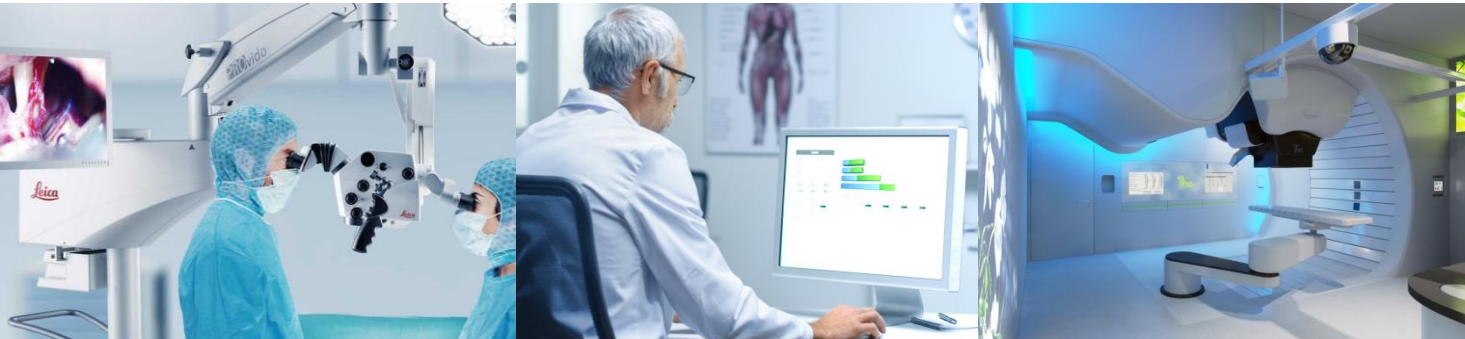
ISO 45001  
Occupational Health and  
Safety Management Systems



**Company  
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**Business  
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## Basic Information

- **Company name:** CHC Healthcare Group
- **Company code:** 4164 TT
- **Date of establishment:** 2009/11/27  
(1<sup>st</sup> subsidiary, Chiu Ho Instruments & Reagent, was founded in 1977)
- **Chairman:** Mr. Pei-Lin, Lee
- **Headquarters :** Taipei
- **Branches :** Taichung, Kaohsiung, Guangzhou, Beijing, Shenyang, Jakarta, London
- **Major business:** Medical equipment distribution, Medical management service,  
Chain pharmacies channel
- **Paid-in capital:** NT\$ 1,637,856,940
- **Date of listing:** 2012/10/24

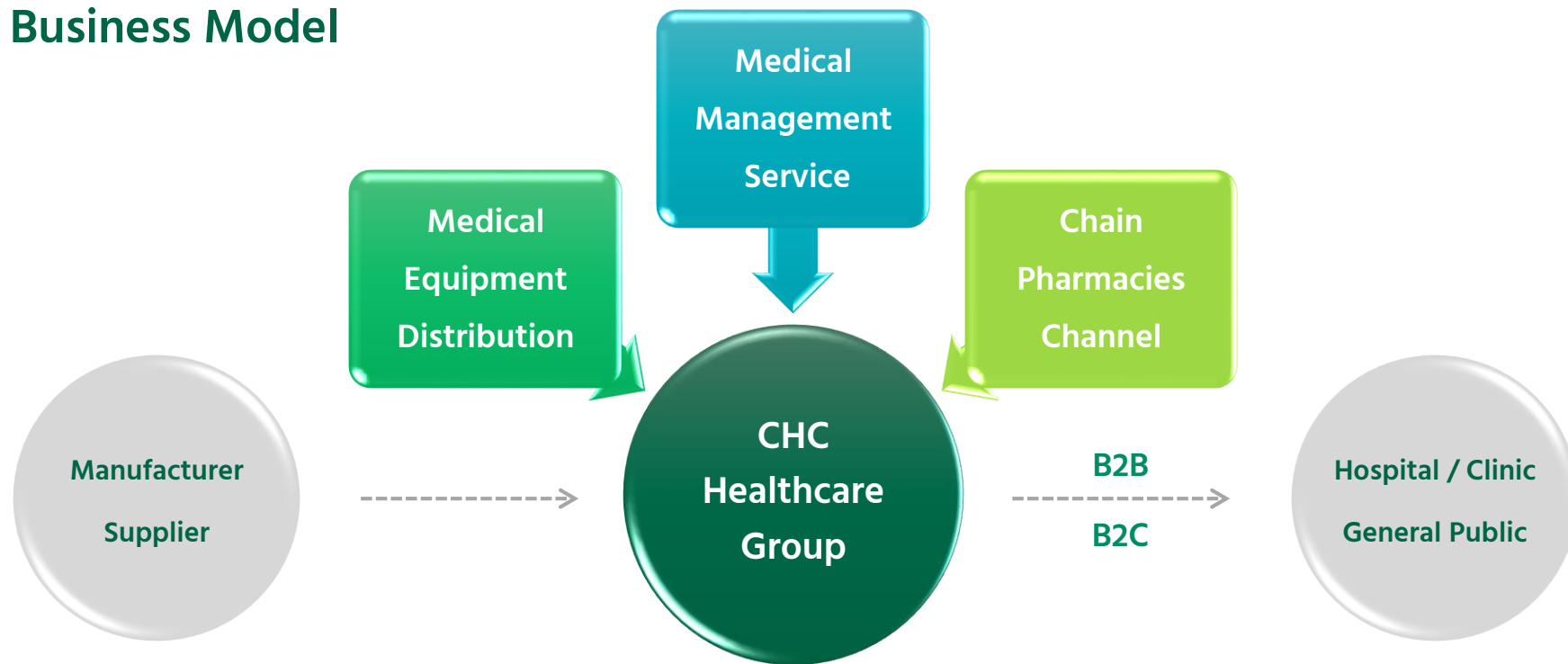


# Milestones

|             |                                                                                                                  |             |                                                                                                                                                     |
|-------------|------------------------------------------------------------------------------------------------------------------|-------------|-----------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>1977</b> | Established Chiu Ho Instruments & Reagents Co., Ltd. to engage in business of medical equipment distribution     | <b>2014</b> | Introduced medical management service to China                                                                                                      |
| <b>1985</b> | Entered the field of radiation oncology equipment                                                                | <b>2016</b> | Signed first sales agreement for IBA Proteus® ONE proton therapy system                                                                             |
| <b>1997</b> | Became Taiwan exclusive distributor for Elekta of tumor treatment systems<br>Built an exceptional technical team | <b>2017</b> | Co-hosted “2017 International Elderly Care Industry Leaders Forum”<br>Signed first cooperation agreement for IBA Proteus® ONE proton therapy system |
| <b>1998</b> | Pioneered medical management service in Taiwan                                                                   | <b>2018</b> | First certified to ISO 9001 and OHSAS 18001                                                                                                         |
| <b>1999</b> | Sold and installed Taiwan's first Elekta IMRT linear accelerator                                                 | <b>2019</b> | Introduced medical management service to Indonesia                                                                                                  |
| <b>2006</b> | Became Taiwan exclusive distributor for Bausch & Lomb of ophthalmic medical products                             | <b>2020</b> | Launched iROIS-Integrated Radiation Oncology Information System                                                                                     |
| <b>2008</b> | Became Taiwan exclusive distributor for Leica of surgical microscope products                                    |             | First certified to ISO 45001                                                                                                                        |
| <b>2009</b> | Established Cheng Yeh Holdings Co., Ltd.<br>(Renamed as CHC Healthcare Group in 2012)                            | <b>2021</b> | Officially started construction of irradiation facility in Hsinchu Science Park (Tongluo)<br>Acquired a chain pharmacies channel                    |
| <b>2012</b> | Listed in Taiwan Stock Exchange<br>Became Taiwan exclusive distributor for IBA of proton therapy systems         | <b>2022</b> | Inaugurated the first IBA Proteus® ONE proton therapy system in Taiwan                                                                              |
|             |                                                                                                                  | <b>2023</b> | Expanded medical management service to veterinary care                                                                                              |

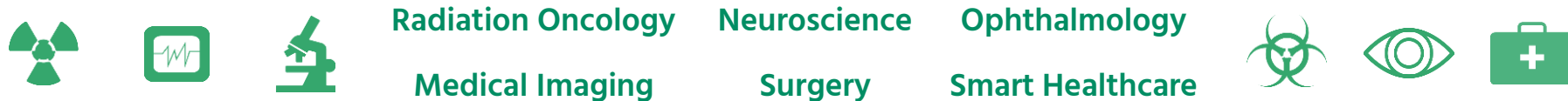


## Business Model





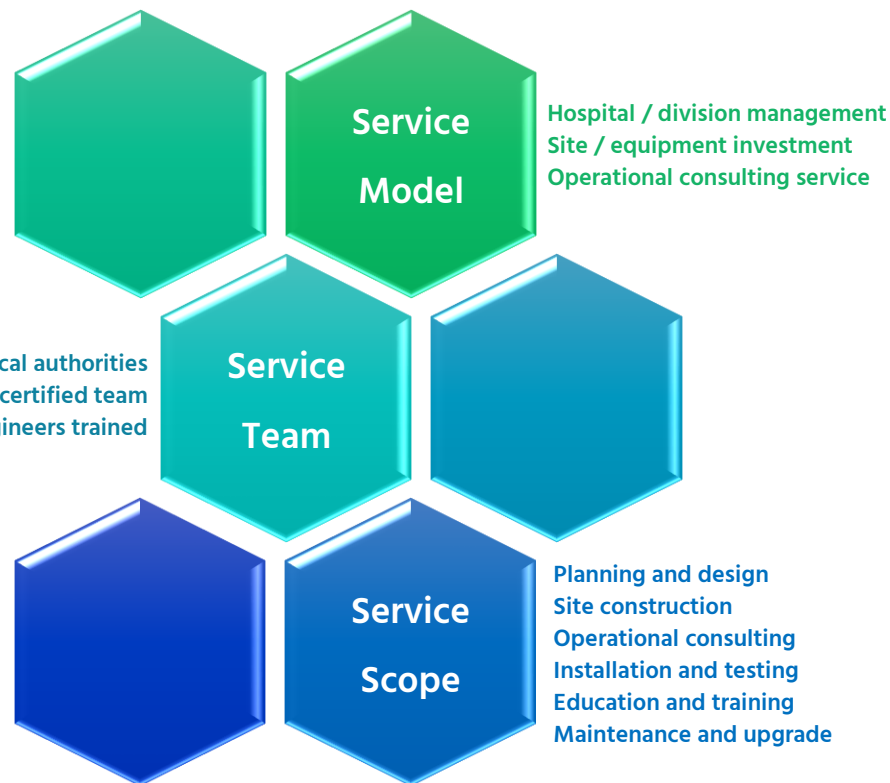
# Medical Equipment Distribution



# Medical Management Service



Led by TW medical authorities  
Manufacturer certified team  
Nearly 100 engineers trained



# Chain Pharmacies Channel



- Community chain pharmacies
- Comprehensive products & professional consulting service
- Health care for all ages

 **Everyone's Good Neighbor**



**Prescription Medicine**



**Aesthetic Medicine**



**Weight Management**



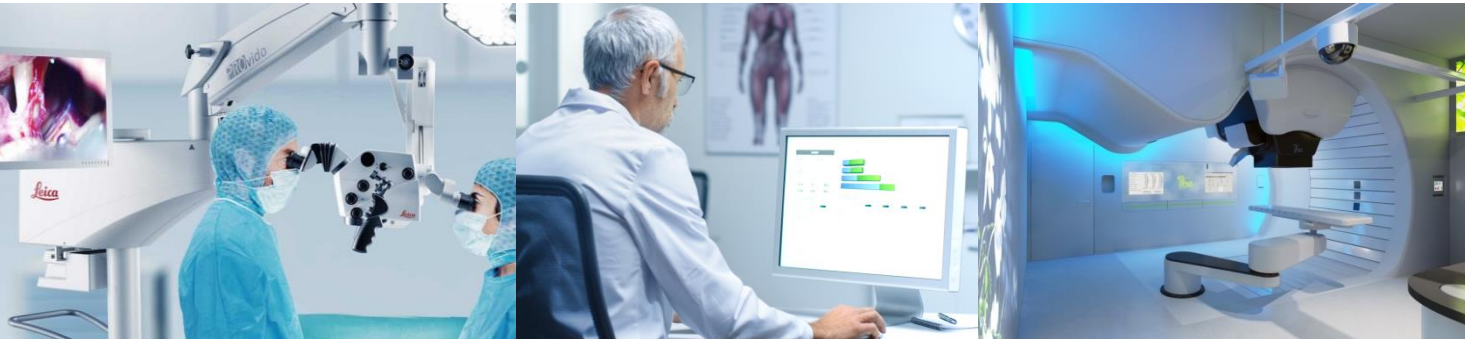
**Baby Essentials**



**Elderly Supplies**



**LTC 2.0 Service**



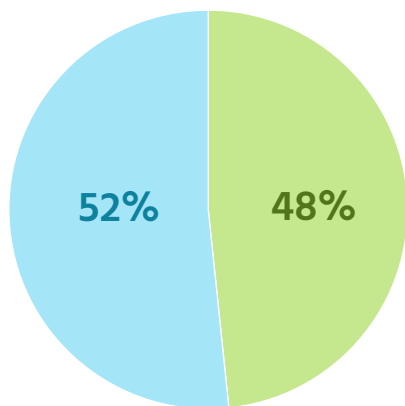
**Company  
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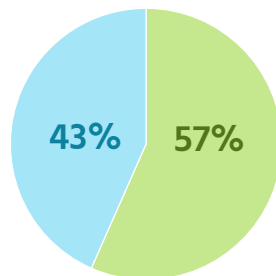
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## Product Mix

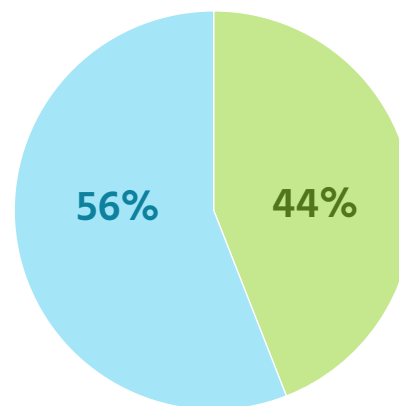
2022



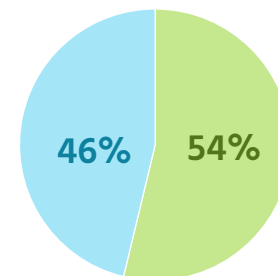
2021



2023 Q1



2022 Q1

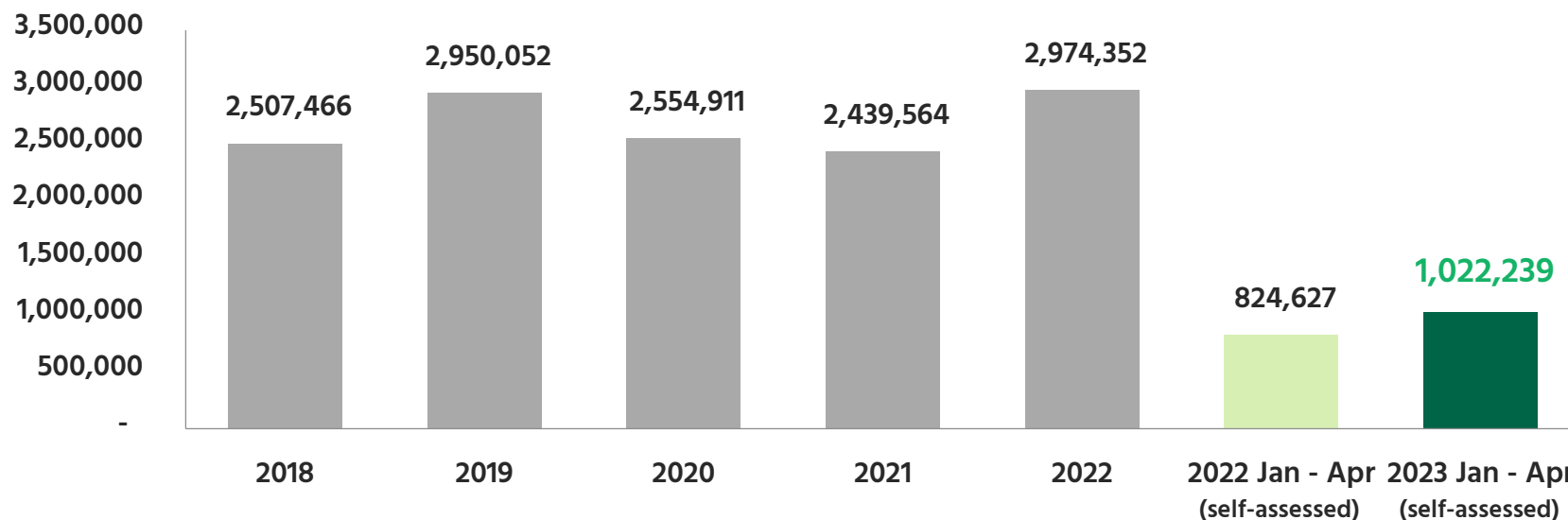


■ Revenue from medical equipment distribution

■ Revenue from medical management service

# Operating Revenue

Operating revenue  
(NT\$ thousand)



# Profitability

Profit for the period  
(NT\$ thousand)

500,000

400,000

300,000

200,000

100,000

0

317,829

390,431

362,912

380,282

388,650

75,001

84,917

2018

2019

2020

2021

2022

2022 Q1

2023 Q1

2.32

2.83

2.53

2.43

2.21

0.37

0.49

Basic EPS  
(NT\$)

3

2.5

2

1.5

1

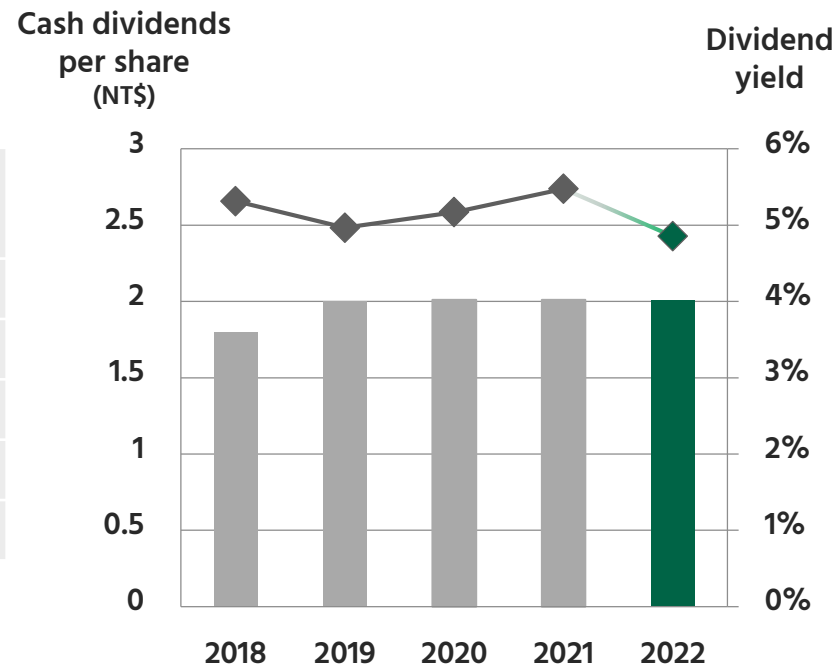
0.5

0

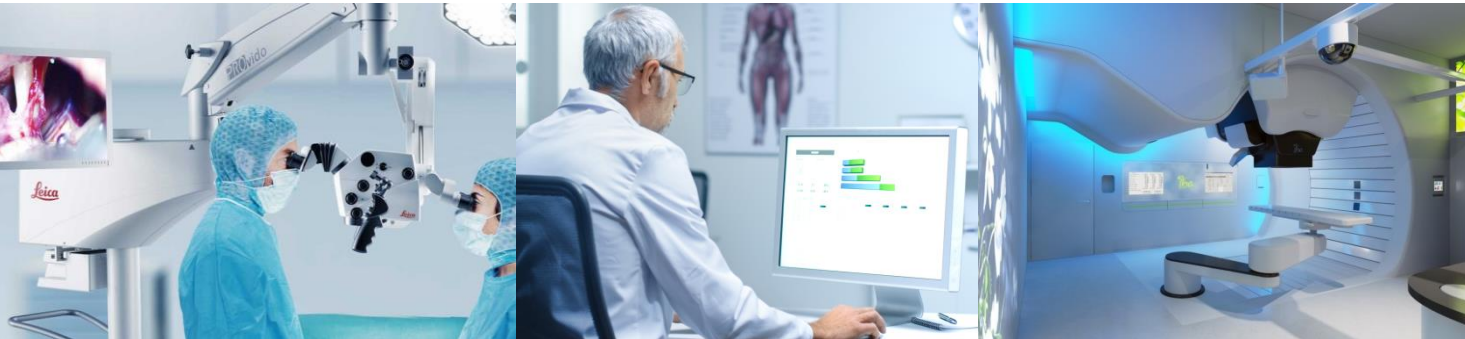


## Earnings Distribution & Dividend Yield

|      | Cash dividends<br>per share<br>(NT\$) | Average<br>closing price | Dividend<br>yield |
|------|---------------------------------------|--------------------------|-------------------|
| 2018 | 1.8                                   | 33.87                    | 5%                |
| 2019 | 2                                     | 40.27                    | 5%                |
| 2020 | 2.01                                  | 38.87                    | 5%                |
| 2021 | 2.011                                 | 36.72                    | 5%                |
| 2022 | 2.01                                  | 41.42                    | 5%                |







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# Precision Medicine - Elekta MR-Linac



## Elekta Unity

Two worlds,  
one future.



**NEXT GENERATION LINAC**  
With state-of-the-art, 160-leaf MLC



**1.5T HIGH-FIELD  
MR IMAGING**  
For crystal clear target visualization



**SLIP RING TECHNOLOGY**  
Up to 6x faster gantry rotation for continuous treatment at any angle



**INTELLIGENT SOFTWARE**  
Integrated workflow for unprecedented personalization



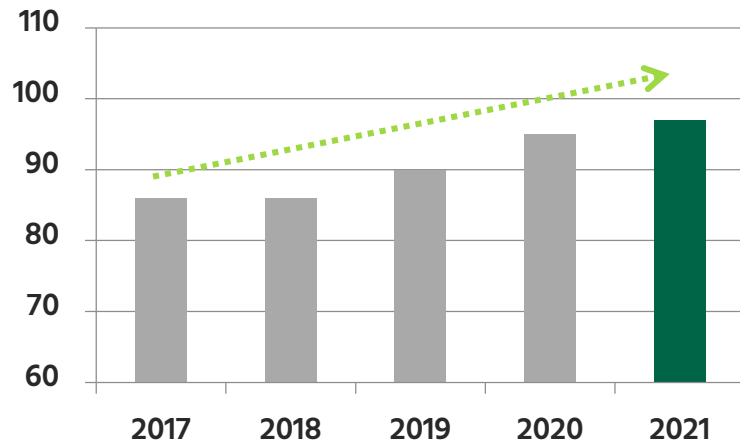
**SHORT, WIDE BORE MAGNET**  
70 cm width bore for patient comfort

## Precision Medicine - Elekta MR-Linac

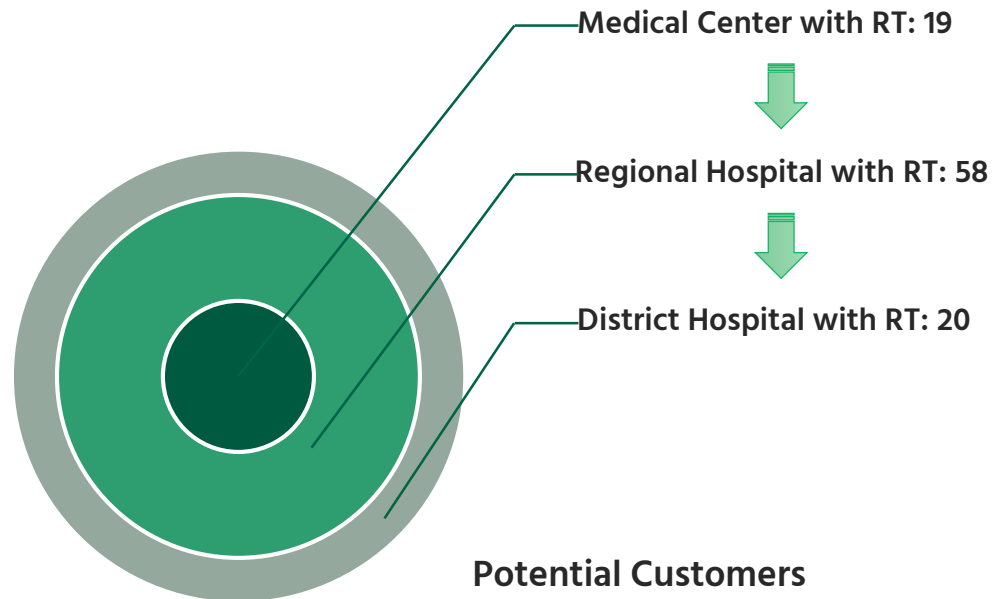


# Taiwan's Radiation Therapy (RT) Market

Hospitals with  
Dept. of Radiation Oncology



\*Source: Ministry of Health and Welfare



# B2C Territory - Pharmacy Channel



**Fukang Pharmacy**



• Online Channel

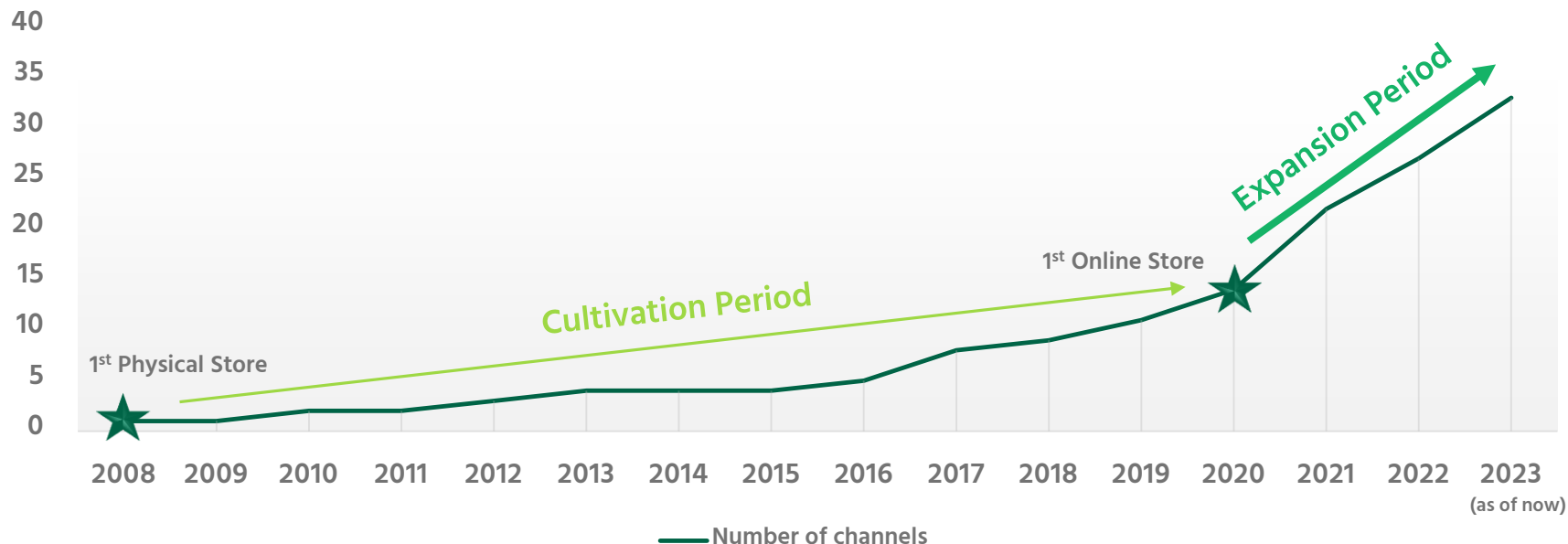


• Physical Channel

## B2C Territory - Pharmacy Channel



**Fukang Pharmacy**





## B2C Territory - Veterinary Care



Ark Vet



- General physical examination

- Hematology test / urinalysis

- Medical scans

- Medical / surgical treatment

- Emergency treatment



Birds



Reptiles / amphibians



Rodents



Small mammals

## Irradiation Business



### | BE **EFFICIENT** |

Volume.

Get the most out of our technology

### | BE **SOFT** |

Delicacy.

Your products are in good hands

### | BE **WIDE** |

Penetration.

Packaging is not an issue

### | BE **FLEX** |

Versatility.

Adaptable solution to face any situation



# Irradiation Business

## Sustainable Irradiation Solutions for Meaningful Applications



### MEDICAL DEVICE STERILIZATION



Radiation is used to reduce bioburden by damaging the DNA of bacteria and other contaminants. Similarly to Gamma sterilization, electron beam and X-rays are directed to the product to be sterilized, either in single units, boxes or pallets. Most materials are compatible with electron and X-ray radiation.

### FOOD



Irradiation can solve several of the Food chain challenges thanks to short treatment times, excellent dose uniformity and a high quality of treatment. BEYOND™ solutions can be tuned to cope with the seasonality of the food production: higher temporary beam power to treat larger volumes during the peak season and turn off if no products are available. Furthermore, E-beam and X-ray irradiation does not leave residues.

### MATERIAL PROCESSING



E-beam irradiation can enhance the properties of polymers by crosslinking. Once irradiated, the mechanical, thermal, and chemical qualities of plastics are improved significantly.

BEYOND™ solutions are used by our customers to reinforce thermal resistance of plastic parts in the automotive industry, among others.

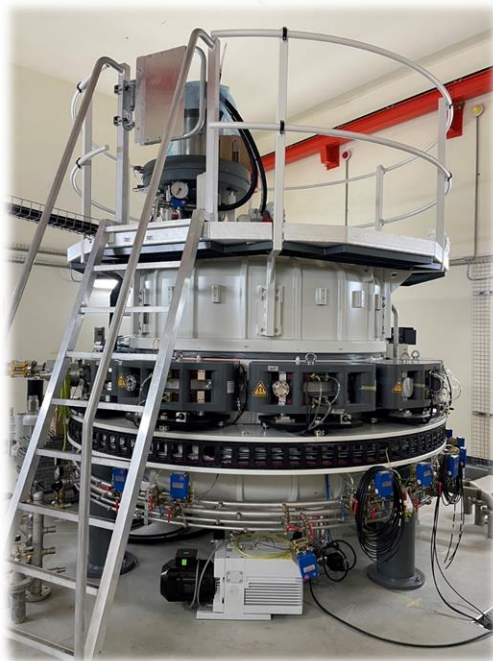
### AND MORE



- Gemstone color improvement
- Semi-conductors switching-time doping
- Postal mail decontamination
- Insect species control
- Cargo X-ray-screening
- Radiolabeling

...

## Irradiation Business



# Thank you!



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